

# REAL ESTATE DEVELOPMENT, MS

Banner Code: BU-MS-REAL

## Graduate Program Office

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## Administration

- Carolyn Grimsley, Director, MS in Real Estate Development

The MS in Real Estate Development program is designed to provide real estate professionals with the knowledge essential to assume increasingly responsible leadership roles within the development industry. Areas of emphasis include real estate finance, investment analysis, project management, sustainability and economic development. The distinctiveness of the Master's program in Real Estate Development offered by Mason lies in its multi-disciplinary curriculum, which incorporates coursework from the domains of business, engineering and public policy. Created in consultation with leading real estate development companies, the curriculum has been designed to strengthen the employment potential and upward mobility of industry professionals working in the areas of development, architecture, engineering, public planning, construction management, real estate finance, mortgage lending, property management, real estate law and related fields.

## Admissions & Policies

### Admissions

#### Requirements

All students registering for School of Business graduate courses must have graduate standing. Non degree student status is not available.

Full eligibility and admission requirements can be viewed here (<http://business.gmu.edu/masters-in-real-estate-development/admissions>).

### Policies

The 36-hour curriculum includes 18 hours of required courses and 18 hours of electives. Students are responsible for familiarization and compliance with AP.6 Graduate Policies.

## Requirements

### Degree Requirements

Total credits: 36

#### Required Courses

REAL 500	Real Estate Development Fundamentals	3
REAL 502	Real Estate Client Leadership and Project Management	3
REAL 630	Innovative Land Use, Approvals and Real Estate Development	3
REAL 750	MSRED Capstone	3
GBUS 746	Real Estate Analysis and Valuation	3

GBUS 747	Real Estate Finance	3
Total Credits		18

#### Electives

Select 18 credits of electives <sup>1</sup>		18
Total Credits		18

<sup>1</sup> Electives may be selected from other REAL courses (see below) and available offerings in appropriate areas including the School of Policy, Government, and International Affairs; the School of Business; the Sid and Reva Dewberry Department of Civil, Environmental, and Infrastructure Engineering; the Department of Geography and Geoinformation Science; and the Department of Environmental Science and Policy.

Students wishing to choose a field for emphasis may select, with the approval of a faculty advisor, 3 elective courses within the field that together constitute an emphasis area. They must also then take 3 courses outside the selected emphasis to reach the required elective total of 18. With prior approval of an advisor, students may design their own emphasis. The following are examples of fields for emphasis and courses within each field which may be selected.

#### Real Estate Development Emphasis

Select 3 courses from the following:		9
REAL 620	Real Estate Entrepreneurship	
GGS 550	Geospatial Science Fundamentals	
GBUS 748	Real Estate Investment	
PUBP 602	Regional Economic Development: Strategies and Applications	
Total Credits		9

#### Real Estate Finance Emphasis

Select 3 courses from the following:		9
GGS 550	Geospatial Science Fundamentals	
GBUS 748	Real Estate Investment	
MBA 603	Managerial Economics and Decisions of the Firm	
PUBP 721	Transportation Economics	
PUBP 781	Entrepreneurship and Economic Development	
Total Credits		9

#### Environment and Sustainability Emphasis

Select 3 courses from the following:		9
CEIE 501	Sustainable Development	
CEIE 550	Environmental Engineering Systems	
CEIE 556	Environmental Law	
EVPP 638	Corporate Environmental Management and Policy	
PUBP 745	Transportation and the Environment	
Total Credits		9

**Electives Continued**

The following courses may be included as electives by all students:

REAL 610	Management of Real Estate Design and Development	3
REAL 615	Real Estate Market Analysis and Research	3
REAL 690	Topics in Real Estate Development	1-6
REAL 796	Directed Reading	1-6